

INFORMATION CIRCULAR

DATE: June 11, 2021 N° **2021-16**

CATEGORY: INSURANCE

TO: Managing General Agents, Associate General Agents, Advisors, General Agents and National

Accounts

SUBJECT: Changes to Empire Life Disability Credit Protect Screening Questionnaire

Effective June 11, 2021, we will be launching some changes to the Empire Life Disability Credit Protect Screening Questionnaire (in our Fast & Full Life Application and in INS-2853 – included in our Life & Health Insurance Application D-0082). The changes are being implemented to provide further clarification regarding life insured eligibility for our Empire Life Disability Credit Protect rider. There are no changes to the underwriting criteria for the rider. The changes include:

- Revised question 1 to clarify that life insureds who work full time or who are on regular/uncomplicated maternity or parental leave **are** eligible. (See attached revised screening questionnaire for updates.)
 - ("Full Time" means continuously performing all duties of your regular occupation for a minimum of 8 out of the last 12 months and for at least 20 hours per week.)
- Revised question 4 a), b) c) & d) In addition to 4 a), the acceptable impairments listed in the Exceptions Table are applied to 4 b), c) & d). (See attached revised screening questionnaire for updates.)
- Revised question 6 to better identify excluded occupations, the definitions for Construction, Labourers and Transportation are now included. (See attached revised screening questionnaire for updates.)
- Added Appendix listing of excluded Construction categories for greater clarity. (See attached revised screening questionnaire for updates.)

Clients can apply for the Empire Life Disability Credit Protect rider:

- By using the Fast & Full® Life Application the updated screening questionnaire is available in Step 5 (Health tab) as of June 11, 2021; or
- By using our paper Life & Health Insurance Application (D-0082) the new version of the screening questionnaire (INS-2853 v05/21) will be incorporated in the app and will be available on our Advisor Portal My Advisor Dashboard.

To reduce the probability of an automatic decline, be sure to complete the INS-2853, and <u>only</u> submit the completed screening questionnaire if life insured answers "no" to ALL questions.

Transition rules

We will continue to process older versions of the paper Life & Health Insurance Application (D-0082) with the Empire Life Disability Credit Protect Screening Questionnaire (INS-2853) if submitted and received prior to June 11, 2021.

Older versions of our paper Life & Health Insurance Application (D-0082) and Empire Life Disability Credit Protect Screening Questionnaire (INS-2853) submitted after June 11, 2021 must be received by 5:00 pm June 25, 2021, to be accepted.

Reference

Yvonne Lau, Product and Pricing Specialist, Insurance Marketing

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EMPIRE LIFE DISABILITY CREDIT PROTECT SCREENING QUESTIONNAIRE

	estionnaire to determ ility Credit Protect rid		osed Life Insu	ured is eli	gible	to ap	ply	for	I	Polic	y nu	mb	er			
Life Insured 1 first nam	ne		Middle initial	Last nar	ne											
Life Insured 2 first nam	ne		Middle initial	Last nar	ne											_
Screening Question	ons							<u>'</u>			Lifa	Inci	urad 1	Life I	acura	nd 2
	y of the Screening Que	stions below r	neans the Life	Incured	ranno	t annl	v fo	r th	a En	nire						u Z
	ubmit this questionnai											<i>Ο</i> 1.	sabilit	y Cred		
continuously perform and at least 20 hours Note: answer "No" if v	ting for compensation le ming all duties of your re s per week.) within the past 12 monted ad maternity/paternity	egular occupates	tion for a mini been working	mum of 8 Full Time	out o	f the la	ast 1	2 m	ontl	าร	○ ye	es	○no	○ ye	s ()	no
	isability insurance appli nder any disability insur					ied, o	r ha	s ar	ıy		○ ye	es	○ no	Оуе	s O	no
3. Do you currently ha	ve any symptoms for w	hich you have	not yet sough	nt medical	cons	ultatio	n?				Oye	es	O no	○ ye	s ()	no
4. Within the past 10 ye		<u> </u>												0)		_
a) been disabled or or uncomplicated	absent from work for m d maternity/paternity lo in the Exceptions Tabl	eave, or due to	o an impairme	nt with th				ls			○ ye	es) no	Оуе	s O	no
joints, or had any	nt or advice for any sym other physical symptor the associated condition	ns, injury, imp	airment or dis	order, oth	er tha	n due	to a	an			○ ye	es	○ no	Оуе	s 🔾	no
heart, blood vesse anemia or other b pancreas, liver, or	ns, consulted or been trels, lungs or respiratory blood disorder; cancer, kidney disease, other to the transfer transfer to the transfer transfer to the transfer transfer to the transfer t	system; immu tumour (benig han due to an	ine system, a p in or malignan impairment v	oositive HI it); diabete	V resues or e	ult, AIE endoci	OS o rine	r AF syst	RC; tem;		○ ye	es	○no	Оуе	s O	no
	ns, consulted or been tr system other than due t , b, c & d?								em	or	○ ye	es	○ no	Оуе	s 🔾	no
e) had any sympton psychological dis	ns, consulted or been to order?	reated for dep	ression, anxie	ty, burn-o	ut or	other					○ ye	es	Ono	Оуе	s O	no
cerebral palsy, mu	s, consulted or been tre scular dystrophy, ALS (l order of the brain or ne	Lou Gehrig's d									○ ye	es	○no	Оуе	s 🔾	no
	gue Syndrome, Fibromy deep vein thrombosis?	algia or chron	ic pain; Ulcera	tive Coliti	s or C	rohn's	dis	eas	e; 		○ ye	es	○ no	Оуе	s O	no
5. Is your weight belov	v or above the range inc	dicated for you	ur height in th	e table bel	low?						○ ye	es	○ no	Оуе	s O	no
Height	Below	Above	Hei	ght		В	elov	V				Ak	oove			
4'10" / 147 cm	82 lb / 37 kg	150 lb / 68 kg	5′10)" / 177 cm		11	L9 lb	/ 54	4 kg			21	.9 lb /	99 kg		
4'11" / 149 cm	84 lb / 38 kg	155 lb / 70 kg	5′11	." / 180 cm		12	22 lb	/ 5	5 kg			22	25 lb /	102 kg		
5'0 "/ 152 cm	87 lb / 39 kg	161 lb / 73 kg	6′0′	' / 182 cm		12	25 lb	/ 5	7 kg			23	31 lb /	105 kg		
5'1" / 154 cm	90 lb / 41 kg	166 lb / 75 kg	6′1″	/ 185 cm		12	29 lb	/ 5	8 kg			23	88 lb/	108 kg		
5'2" / 157 cm	93 lb / 42 kg	171 lb / 77 kg	6′2′	/ 188 cm		13	33 lb	/ 6	0 kg			24	14 lb /	111 kg		
5'3" / 160 cm	96 lb / 44 kg	177 lb / 80 kg	6′3″	/ 190 cm		13	36 lb	/ 6	2 kg			25	51 lb /	114 kg		
5'4" / 162 cm	99 lb / 45 kg	183 lb / 83 kg	6'4'	' / 193 cm		14	10 lb	/ 6	3 kg			25	8 lb /	117 kg		
5'5" / 165 cm	102 lb / 46 kg	188 lb / 85 kg	6′5″	/ 195 cm		14	43 lb	/ 6	5 kg			26	55 lb /	120 kg		
5'6" / 167 cm	106 lb / 48 kg	194 lb / 88 kg	6'6'	' / 198 cm		14	17 lb	/ 6	7 kg		272 lb / 123 kg					
5'7" / 170 cm	109 lb / 49 kg	200 lb / 91 kg	6'7"	/ 200 cm		15	51 lb	/ 68	3 kg		279 lb / 126 kg					
5'8" / 172 cm	112 lb / 50 kg	206 lb / 93 kg	6'8'	' / 203 cm		15	55 lb	/ 70) kg		286 lb / 130 kg					
5'9" / 175 cm	115 lb / 52 kg	212 lb / 96 kg	6'9'	′ / 206 cm		15	59 lb	/ 72	2 kg		293 lb / 133 kg					



Screening Questions (cont'd)			Life Insured 1	Life Insured 2				
	ow means the Life Insured cannot apply for the Er fe if the answer to any Screening Question is "yes		Disability Credit	Protect rider.				
6. Are any of the following your current occup	ation?		○ yes ○ no	○ yes ○ no				
Acrobats/aerialists/stunt person				1				
Animal handler or groomer								
Athletes (professional)								
Auto mechanic								
• Aviation – other than as a passenger on a re	gularly scheduled airline							
Carnival employee								
	orkers involved in the construction and deconstruetc. See Appendix for further details. Answer "No ipate in any construction tasks.			•				
• Divers - Scuba, Sky								
Equestrian - jockey, rodeo performers, horse handler, trainers, stable help								
Firefighters - includes volunteer	Firefighters - includes volunteer							
Fishing - offshore								
chemical products processing and utilities; v	rk in manual labour jobs such as mineral and meta wood, pulp and paper processing; rubber and plas products processing; fish and seafood processing, way, roadwork, factory and utilities.	stic product	ts manufacturii	ng; textile				
• Law enforcement/corrections/security - inc "No" if 100% of the time is spent on strictly	ludes police-undercover, Narcotics, Vice or Bomb administrative duties.	squad; Co	rrectional offic	er. Answer				
 Military – Answer "no" if your duties are added possibility of this in future. Search and Rescue workers - includes Coase Racers – all types (car, boats, motorcycle, sr Transportation - includes occupations that in 	ministrative only within Canada, with no history t Guard; Divers	s or comme	ercial goods (ir	ncluding				
	correct. Disability Credit Protect if the answer to any Scress "no", this questionnaire shall form part of the a	-	-					
Signature of Life Insured 1	Signature of Life Insured 2	Date	m m m -	y y y y				
Signature of Owner (or first authorized signature X	e for a corporate Owner)	Date	m m m -	y y y y				
First name	Last name	Title, if sigr	ning for a corpo	oration				
Signature of Owner 2 (for corporate or joint Ow	ner)	Date	m m m -					
First name	Last name	Title, if sigr	ning for a corpo	oration				
Signature of witness		Date	m m m -	y y y y				

EXCEPTIONS TABLE for Questions 4 a, b, c & dAnswer "No" to questions 4 a, b, c and d if client's impairment(s) and condition(s) are as described the table below.

Impairments	Conditions	
Actinic Keratosis	Treated and removed with no recurrence	
Alopecia	With no underlying disorder	
Angioedema	One episode only and compliant with avoidance and prophylaxis	
Appendicitis	Surgically treated with Appendectomy, no evidence of tumour or Crohn's, and full recovery and returne to work	
Asthma	Mild, infrequent attacks, well controlled on medication, no lost work time or hospitalization within 5 years	
Blepharitis	No systemic or ocular disease and no vision impairment	
Cataracts	Surgically removed more than 3 months ago with no complications and full recovery	
Cholelithiasis	Surgically treated with fully recovery and returned to work	
Cholesterol (high)	Controlled on medication or diet and confirmed controlled by attending health care professional	
Colour Blindness	Congenital	
Conjunctivitis	Acute, no more than 3 isolated episodes with no complications and full recovery	
Dermatitis, Eczema, Seborrhea	Mild, uncomplicated, not progressive, no systemic disease, and no impact to performing occupational duties	
Dry Eyes	Mild to moderate symptoms, no underlying disease, no impact to ability to perform occupational duties	
Dwarfism	Primordial or Constitutional and no other abnormalities	
Fracture	History of, full recovery with no residuals, no associated impairments, no future surgery or treatment anticipated or planned	
Gastritis/GERD	Mild, fully investigated (endoscopy), responsive to treatment, no associated complications/impairments, not alcohol related, working full time	
Hemorrhoids	Mild to moderate, and no impact to ability to work full time; or treatment/surgery with no complications and full recovery	
Herpes Zoster (Ophthalmic)	Treated, with complete recovery, no ongoing symptoms and no vision impairment	
Hives/Urticaria	In history, mild reaction, no pathological cause, and no impact to performing occupational duties	
Hyperthyroidism	On treatment, well controlled with no symptoms and no complications	
Hypothyroid	More than 6 months since diagnosis, treated, well controlled, no symptoms, no complications	
Hysterectomy	Benign disease, surgery complete more than 6 months ago and a full recovery	
PAP test	Normal result with no underlying history	
Pregnancy/C-section	Subsequent to normal delivery and full recovery	
Raynaud's disease	No impact to ability to perform occupation or activities of daily living	
Sinusitis/Rhinitis/Hay Fever/Allergies	Acute, no associated respiratory impairments, whether present or fully recovered	
Strains	Recurrent or Chronic, more than 3 years ago since last symptoms, no associated impairments, no future surgery or treatment anticipated or planned	
Tonsillitis	Surgically treated with no associated impairments and full recovery and returned to work	
Tubal Ligation	No underlying disease and full recovery	
Vasectomy	No complications, no underlying disease, full recovery	
Vitiligo	No psychological impact and no impact to performing occupational duties	

APPENDIX

Answer "Yes" to screening question #6 if the following applies to your occupation in Construction.

A construction worker is a person who works in the Building Construction Industry, Heavy Construction Industry and Spe	ecial
Trade Construction Industry, as defined below.	

Building Construction Industry	All general contractors and operative builders primarily engaged in the construction of residential, farm, industrial, commercial, or other buildings.
Heavy Construction Industry	All general contractors primarily engaged in heavy construction other than building, such as highways and streets, bridges, sewers, railroads, irrigation projects, and flood control projects and marine construction.
Special Trade Construction Industry	All special trade contractors who undertake activities of a type that are specialized either to building construction, including work on mobile homes, or to both building and non-building projects. This includes projects such as painting, electrical work, plumbing, etc.



